Template: Power base assessment

Describe a situation in which you want to be persuasive	
1 Make a note of the circumstances: who is involved, what is the issue, etc.	
2 What outcome are you hoping for?	
Consider the level of each power you have in this situation.	
Legitimate power	
Reward power	
Coercive power	
Expert power	
Connection power	
Information power	
Referent power	